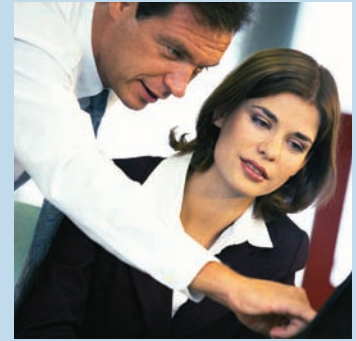# End-to-End Business Management Applications for Linux

sage software

Sage Accpac ERP and Sage Pro ERP industry-leading solutions leverage the stability and flexibility of Linux, delivering the performance, reliability, and scalability that help businesses of all sizes increase productivity and enhance revenue.

Secure, Flexible Linux

Today, more and more companies are choosing Linux to run their businesses. A highly available, highly customizable and affordable operating system, Linux runs on standard hardware and provides critical security features. Businesses of all sizes and industries choose Linux for its dependability, modifiability, and scalability, and value its strength as a high-performance, low-cost alternative to current platforms.

Sage Software has embraced Linux as an ideal solution for cost-conscious companies that demand a reliable and scalable operating system. Whether you want to deploy Linux as a database server or at the desktop level, Sage Software has the right solution to satisfy your particular business needs.

The Linux Advantage

A freely distributed multiuser operating system, Linux is powerful enough to handle your most critical data integrity and security requirements and versatile enough to meet your growing business needs.

Linux helps businesses customize their core business infrastructures like never before, and is ideal for companies seeking an enterprise-level system with a low total cost of ownership (TCO). Highly reliable, modifiable, and affordable, Linux runs on a wide range of platforms and delivers:

- Modifiability – to tailor your system to your unique business needs
- Reliability – to keep your system running at peak performance
- Scalability – to expand along with your business
- High availability – to optimize your system
- Affordability – to provide maximum investment protection

Open Standards

Open standards helps businesses leverage the applications and platforms that best satisfy their particular requirements. With an open source design, Linux helps companies expand business and reduce operating costs. Companies can modify their Linux solution to satisfy future business needs—for optimum investment return.

Ultimately, businesses that make open standards a priority typically avoid technology lock-in. They can build systems capable of integrating mixed components for substantially greater efficiency, scalability, and connectivity to partners, suppliers, customers and others. Businesses that do not act on open standards today may be faced with fewer choices and higher costs tomorrow.

Performance and Value

When choosing business management applications, savvy businesses consider many factors—ease of use, the number-crunching capabilities of the application, and the database managing their sensitive financial data. They also evaluate scalability, versatility, integration, and cost.
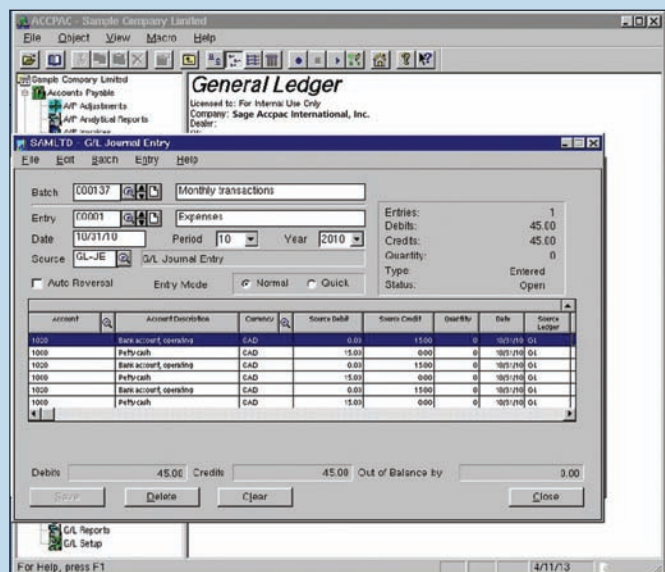
Sage Software solutions deliver on all fronts, providing feature-rich business management applications that companies can count on. In fact, Sage Software offers complete accounting solutions that perform equally well for Microsoft Windows and Linux users.

Sage Accpac

Sage Accpac is an award-winning accounting solution that runs on Linux at both the desktop and the server level, providing the strength, scalability, and flexibility that forward-thinking businesses demand.

Built on a world-class, object-oriented, multitiered architecture, Sage Accpac is designed to meet the unique needs of your business. It is highly scalable and customizable, and provides an unprecedented degree of flexibility. Available in three robust editions, Sage Accpac delivers the most competitive advantages to your business today—with the investment protection you need to upgrade quickly and easily from one edition to the next as your business requirements expand.

Sage Accpac harnesses the enterprise strength of IBM DB2 and the flexibility of Linux. Deployed as a back-end server and/or a client desktop, Sage Accpac offers a fully integrated accounting solution that companies can depend on.

Your critical financial information deserves a robust operating system.

Sage Pro

For a tailored accounting system that can be easily customized and quickly implemented, businesses rely on Sage Pro. A complete accounting solution with the built-in flexibility of full source code availability and support for Linux at the server level, Sage Pro can be easily modified to meet the particular needs of diverse business environments.

Built to perform, Sage Pro runs on industry-leading technology and delivers time-tested accounting capabilities. Available in two editions, Sage Pro offers a full range of features and benefits to help you better manage your business, and is one of the first mid-market source-on-source solutions for Linux.

Teamed with Linux, Sage Pro offers extensive system modification options to fit virtually every business environment. In fact, Linux is a cost-effective alternative for Sage Pro customers seeking customization features, top-level security, flexibility, and seamless integration with their existing workstations.

Strength and Reliability

Sage Software accounting solutions leverage the power of IBM DB2 to provide robust database system capabilities—including mission-critical reliability, multiplatform support, security, and scalability.

IBM DB2

A high-powered, multimedia, Web-ready relational database management system, IBM DB2 is widely used in the server software market and is well-suited for developing and deploying critical business solutions. It easily scales to support exponentially greater numbers of customers across local, regional, and global geographies, making it a practical answer for companies seeking a long-term enterprise solution with a low TCO.

IBM DB2 advances the speed and ease of migration, development, and management. It provides valuable stability, flexibility, and manageability and is an ideal answer for companies seeking to optimize their Linux investment. Best of all, DB2 is surprisingly easy to administer and delivers enterprise-class high availability, complementing the strength and dependability of the Linux platform.

- **Open standards support**
  Multiple platform support based on open standards gives companies the ability to modify their systems to fit unique business needs.

- **Low TCO**
  DB2 provides a low TCO for companies aiming to maximize their technology investment.

- **High availability**
  High availability features deliver 24/7 uptime for business-critical applications.

- **Mission-critical reliability**
  DB2 solutions process billions of transactions every day—for performance you can count on.

With IBM DB2, companies can manage applications of any size with enterprise-class dependability, availability, and performance.

Linux is Everywhere

- *According to Computer Economics'* "2005/2006 Information Systems Spending & Technology Trends" study, 36% of survey participants use Linux.[1]

- On a worldwide basis the number of Linux-owning SMBs is projected to rise from 1.2 million to 2.7 million businesses—a compounded annual growth rate of 18%.[2]

- Linux desktop shipments are expected to grow at a CAGR of 39% over the five-year forecast period on a worldwide basis.[2]

- 87% of survey participants use Linux as their server's operating system.[3]

- Linux desktop installed-base growth will be driven primarily by MBs and larger SBs over the forecast period, advancing at a rate of 23%.[2]

- Server shipments are expected to grow at a CAGR of 34%, accounting for approximately 6% of the total SMB server installed base by 2008.[2]

Source:
[1] *ComputerEconomics.com*, "Use of Linux Growing in Corporate Data Centers," accessed on October 13, 2005
[2] AMI's Worldwide SMB Linux Forecast, January 10, 2005
[3] *Information Week Research* brief, "Linux Outlook," February 2005

Linux has been embraced by organizations of all sizes as a highly scalable, secure, and economical platform upon which to deploy mission-critical applications.

About Sage Software

Sage Software has been responding to the needs, challenges, and dreams of small and midsized businesses for over 25 years. With a complete range of business management solutions and services, Sage Software helps companies improve customer relationships, reduce costs, and automate and integrate a variety of operational activities. Its solutions support the specialty needs of a broad scope of industry segments, including manufacturing, distribution, construction, real estate, nonprofit, and professional services.

Sage Accpac International, Inc.
6700 Koll Center Parkway
Third Floor
Pleasanton, CA 94566

925-461-2625
800-873-7282
www.sagesoftware.com

sage
software